



We Protect and Connect™

Case Study - AIMCO

Apartment Investment and Management Company (AIMCO) is the nation's largest owner and operator of apartment communities, with nearly 1,194 communities that include approximately 206,217 units. Operating as a real estate investment trust (REIT), AIMCO engages in the acquisition, ownership, management and redevelopment of apartment communities in 47 states, the District of Columbia and Puerto Rico. The company serves nearly 750,000 residents each year.

To meet the challenge of providing a robust security system at The Greens apartment community in Chandler, Arizona, AIMCO selected Xenula Corporation to design and implement a Closed Circuit Television (CCTV) surveillance system. Xenula developed a customized solution that monitors the community's gates, parking areas, common areas, and facilities that span the entirety of a large property with 29 buildings, 2 large pool areas, 5 entry gates, and hundreds of parking spaces.

Xenula's engineers met with the AIMCO property managers to evaluate and develop a community-wide security strategy and action plan. Xenula's solution included installing a 5.7 GHz broadband wireless network utilizing an access point and 7 subscriber modules across the entire community in order to support 22 network cameras. Each of the 22 network cameras delivers a crystal clear high-resolution image back to the digital video recorder (DVR), which was securely installed in The Greens main office. This DVR stores months of motion-activated video footage, offers license plate recognition, and is accessible for viewing and playback anywhere in the world through the Internet. Xenula executed a rapid deployment schedule that provided the AIMCO property with a fully-functional system in 3 weeks.

AIMCO selected Xenula due to the company's professionalism and standard of excellence. This was evident in the strategic placement of the CCTV surveillance system in order to prevent eyesores for the residents while also optimizing the effectiveness of the surveillance system. Throughout the deployment of the system, the residents and AIMCO employees were minimally disturbed by the installation. With the utilization of broadband wireless technology to network all the cameras, it is not necessary to dig up pavement and install miles of conduit underground, and with the robustness of the equipment, no quality is sacrificed.

Due to the rapid delivery and high quality of the customized CCTV surveillance system at The Greens, AIMCO has contracted Xenula to install customized solutions at 2 additional properties in Phoenix, Arizona. Within a month time frame, Xenula installed an 18-camera system for The Crossroads apartment community, which consists of 19 buildings, 2 pools, 3 entry gates, and hundreds of parking spaces, and a 16-camera system for Wickertree apartment homes with 10 buildings, 2 entry gates, a pool, and hundreds of parking spaces. The AIMCO property managers are very pleased with Xenula's performance, efficiency and customer service, and look forward to building a long-term relationship with the surveillance systems provider.

Xenula Corporation is a premier CCTV surveillance and broadband wireless system provider with headquarters in Mesa, Arizona. Xenula Corporation serves a number of different markets with a distinct ability to cost-effectively implement large-scale, robust systems in challenging environments.